

Superior Interior GmbH, Hauptstraße 18, 12159 Berlin

**Muster AG**

Herr Max Mustermann  
Musterstraße 11  
99999 Musterhausen  
Germany

<b>Customer No.</b>	4569889
<b>Quote No.</b>	1234567
<b>Ref. No.</b>	RN-008
<b>Date</b>	12-01-2024
<b>Quote Date</b>	28-02-2023
<b>Quote validity date</b>	20-05-2023

**Billing Address**

Muster AG  
Herr Max Mustermann  
Musterstraße 11, 99999 Musterhausen, Germany

# Invoice 1234567

FOP-Example

**Person in charge** Mrs. Susanne Meier  
**Email** smeier@superiorinterior.com  
**Web** <https://pcon-solutions.com/>

**Tel** 0333333/676767  
**Mobile** 0333333/575757

Dear Mr. Max Mustermann,

thank you for your request for an offer.

In the enclosed offer we present the constructive and functional features and elements of the furniture; with the Pricing we are certainly within your budget specifications.

We can send you the furniture no later than four weeks after deliver order placement.

May I call you on March 5th, 2023 in the afternoon to clarify any open questions?

Of course you can me too address beforehand. Otherwise nothing would stand in the way of placing an order. I would be very happy and assure you of a timely execution exactly to your specification.

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
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**1**  
**Floor 1**



**1.1**  
**Room 1**



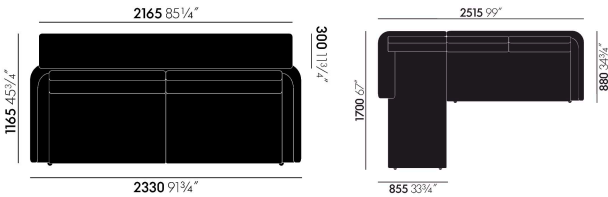








**1.1.1**  
**EAS DAW Plastic Armchair w.seat cush.**  
**Vitra**


Eames Plastic Armchair DAW  
with seat upholstery  
on wooden base with cross struts

**4**      **€ 757,38**      **€ 3.029,50**

Base Price	<b>€ 596,64</b>	€ 2.386,56
Percent discount 1 (-10%)	<b>€ 59,66-</b>	€ 238,66-
Absolute discount 1	<b>€ 220,40</b>	€ 881,60
Position Net	<b>€ 757,38</b>	€ 3.029,50

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>1.1.2</b> <b>EAT Eames Seg.Tab.Dining bo.2200x1100(VS</b> <b>Vitra</b></p> <p>Eames Segmented Tables, Dining boat-shaped table 2200 mm x 1100 mm die-cast aluminium base with height-adjustable glides (10 mm)</p> <p>Table top solid American waln. Base chrome Absolute discount 1 Position Net</p>	1	€ 9.093,88	€ 9.093,88
		€ 6.764,71	€ 6.764,71
		€ 399,16	€ 399,16
		€ 1.930,01	€ 1.930,01
		€ 9.093,88	€ 9.093,88
 <p><b>1.1.4</b> <b>Suita Sofa</b> <b>Vitra</b></p> <p>Suita Sofa</p> 	1		
 <p><b>1.1.4.1</b> <b>SU2 Sofa 3-seater op.w.class.bk cushions</b> <b>Vitra</b></p> <p>Suita Sofa 3-seater, open with classic back cushions</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 7.424,45	€ 7.424,45
		€ 5.848,74	€ 5.848,74
		€ 1.575,71	€ 1.575,71
		€ 7.424,45	€ 7.424,45
 <p><b>1.1.4.2</b> <b>SU2 Chaise Longue large w.class.bk cush.</b> <b>Vitra</b></p> <p>Suita Chaise Longue, large with classic back cushion</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 6.528,39	€ 6.528,39
		€ 5.142,86	€ 5.142,86
		€ 1.385,53	€ 1.385,53
		€ 6.528,39	€ 6.528,39





Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>1.1.5</b> <b>Herringbone Pillows, blue</b> <b>Vitra</b></p> <p>Herringbone Pillow, blue</p> <p>Base Price € 83,19 € 415,95            Absolute discount 1 € 22,41 € 112,05            Position Net € 105,60 € 528,00</p>	5	€ 105,60	€ 528,00
 <p><b>1.1.6</b> <b>NEL Nelson Bench black ash, short</b> <b>Vitra</b></p> <p>Nelson Bench short black ash 353 x 1220 x 469mm</p> <p>Base Price € 713,45 € 1.426,90            Percent discount 1 (-15%) € 107,02- € 214,04-            Absolute discount 1 € 299,23 € 598,46            Position Net € 905,66 € 1.811,32</p>	2	€ 905,66	€ 1.811,32
<b>Intermediate total: Room 1</b>			<b>€ 28.415,54</b>
 <p><b>1.2</b> <b>Room 2</b></p>			
 <p><b>1.2.1</b> <b>EFC DAX Fiberglass Armchair</b> <b>Vitra</b></p> <p>Eames Fiberglass Armchair DAX four-legged tubular steel base non-stackable chair</p> <p>Base Price € 697,48 € 2.789,92            Absolute discount 1 € 187,90 € 751,60            Position Net € 885,38 € 3.541,52</p>	4	€ 885,38	€ 3.541,52

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>1.2.2</b> <b>PRE Table Compas Direction</b> <b>Vitra</b></p> <p>Compas Direction</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 2.981,51	€ 2.981,51
<b>Intermediate total: Room 2</b>			<b>€ 6.523,03</b>
<b>Intermediate total: Floor 1</b>			<b>€ 34.938,57</b>

<b>2</b> <b>SET Coffee bar 1</b>	<b>1</b>	<b>€ 6.800,39</b>	<b>€ 6.800,39</b>
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-Side Chair -EAT Co.Ta.quad.Marmor weiss UG Esche sc.			
Base Price		<b>€ 5.357,15</b>	€ 5.357,15
Absolute discount 1		<b>€ 1.443,24</b>	€ 1.443,24
Position Net		<b>€ 6.800,39</b>	€ 6.800,39

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>2.1</b> <b>EPC LSR Plastic Side Chair</b> <b>Vitra</b></p> <p>Eames Plastic Side Chair LSR</p> <p>Base Price Absolute discount 1 Position Net</p>	8	€ 442,69	€ 3.541,52
 <p><b>2.2</b> <b>EFC DAX Fiberglass Armchair w.seat uph.</b> <b>Vitra</b></p> <p>Eames Fiberglass Armchair DAX four-legged tubular steel base non-stackable, with seat upholstery</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 986,73	€ 986,73
 <p><b>2.3</b> <b>EAT Co.Ta.squ.white marble BA ash black</b> <b>Vitra</b></p> <p>Eames Coffee Table, square 760x760mm Table top: Carrara Marble, brushed and waxed, white Support plate: MDF Base: solid ash, black</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 2.272,14	€ 2.272,14
 <p><b>3</b> <b>SET Coffee bar 2</b></p> <p>-Side Chair -EAT Co.Ta.quad.Marmor weiss UG Esche sc.</p> <p>Base Price Absolute discount 1 Position Net</p>	1	€ 5.813,66	€ 5.813,66

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
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4  
Floor 2



4.1  
Meeting Area

4.1.1  
Kado Office  
Vitra



Kado Office

1

4.1.1.1  
K25 Module Think tank 7HU, W120  
Vitra







K25 Module Think tank 7HU, W120  
Table top  
side panel in Plano fabric  
front panel in Plano fabric  
shelf in melamine light grey  
including assembly materials






1






€ 5.863,02






€ 5.863,02





Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>4.1.1.1.1</b> <b>K25 7HU E14.8/E-I-0-0-I-0-B</b> <b>Vitra</b></p> <p>K25 End ladder height 7HU depth 800 with glides finish in basic dark fine structure matt (RAL 9004) type E14</p>	1	€ 876,47	€ 876,47
 <p><b>4.1.1.1.2</b> <b>K25 7HU M54.8/I-K-I-0-I-K-0-FJ</b> <b>Vitra</b></p> <p>K25 Central ladder height 7HU depth 800 with glides finish in basic dark fine structure matt (RAL 9004) type M54 ***supplement ViD***</p>	1	€ 1.399,16	€ 1.399,16
 <p><b>4.1.1.1.3</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b></p> <p>K25 suspension device for wooden shelves, graphite black RAL9011</p>	20	€ 3,36	€ 67,20
<p><b>4.1.1.2</b> <b>Modul</b> <b>Vitra</b></p> <p>Modul</p>	1		
 <p><b>4.1.1.2.1</b> <b>K25 7HU M18.8/I-K-K-0-K-K-0-J</b> <b>Vitra</b></p> <p>K25 Central ladder height 7HU depth 800 with glides Surface material basic dark (RAL9004) matt fine structure type M18</p>	1	€ 1.446,22	€ 1.446,22













Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
	<b>4.1.1.2.2</b> <b>K25 Module cabinet w.hing.d.2HU D80 (VS)</b> <b>Vitra</b>	1	<b>€ 605,04</b> <b>€ 605,04</b>
<p>K25 Module, cabinet with hinged doors 2HU D80, top / bottom shelf melamine light grey, including assembly materials</p>			
	<b>4.1.1.2.2.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	4	<b>€ 36,13</b> <b>€ 144,52</b>
<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>			
	<b>4.1.1.2.3</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	3	<b>€ 97,48</b> <b>€ 292,44</b>
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>			
	<b>4.1.1.2.3.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	6	<b>€ 36,13</b> <b>€ 216,78</b>
<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>			
	<b>4.1.1.2.4</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	1	<b>€ 97,48</b> <b>€ 97,48</b>
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>			







Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>4.1.1.2.4.1</b> <b>K25 tube axis 800 two-sided 90° PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800 two-sided 90° matt (RAL 9004)</p>	2	€ 39,50	€ 79,00
 <p><b>4.1.1.2.5</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b></p> <p>K25 suspension device for wooden shelves, graphite black RAL9011</p>	48	€ 3,36	€ 161,28
<p><b>4.1.1.3</b> <b>Modul</b> <b>Vitra</b></p> <p>Modul</p>	1		
 <p><b>4.1.1.3.1</b> <b>K25 7HU M18.8/I-K-K-0-K-K-0-J</b> <b>Vitra</b></p> <p>K25 Central ladder height 7HU depth 800 with glides Surface material basic dark (RAL9004) matt fine structure type M18</p>	1	€ 1.446,22	€ 1.446,22
 <p><b>4.1.1.3.2</b> <b>K25 Module cabinet w.hing.d.2HU D80 (VS)</b> <b>Vitra</b></p> <p>K25 Module, cabinet with hinged doors 2HU D80, top / bottom shelf melamine light grey, including assembly materials</p>	1	€ 605,04	€ 605,04
 <p><b>4.1.1.3.2.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800, one-sided matt (RAL 9004)</p>	4	€ 36,13	€ 144,52






Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)	
	<b>4.1.1.3.3</b> <b>K25 Storage box D800xW800 2HU FU17</b> <b>Vitra</b>	1	€ 1.097,48	€ 1.097,48
K25 Storage box D800 x W800 2HU				
	<b>4.1.1.3.3.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	2	€ 36,13	€ 72,26
K25 tube axis 800, one-sided matt (RAL 9004)				
	<b>4.1.1.3.3.2</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	1	€ 97,48	€ 97,48
K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.				
	<b>4.1.1.3.4</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	1	€ 97,48	€ 97,48
K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.				
	<b>4.1.1.3.4.1</b> <b>K25 tube axis 800 two-sided 90° PC30</b> <b>Vitra</b>	2	€ 39,50	€ 79,00
K25 tube axis 800 two-sided 90° matt (RAL 9004)				

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
	<b>4.1.1.3.5</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	2	<b>€ 97,48</b> <b>€ 194,96</b>
	<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>		
	<b>4.1.1.3.5.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	4	<b>€ 36,13</b> <b>€ 144,52</b>
	<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>		
	<b>4.1.1.3.6</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b>	48	<b>€ 3,36</b> <b>€ 161,28</b>
	<p>K25 suspension device for wooden shelves, graphite black RAL9011</p>		
	<b>4.1.1.4</b> <b>Modul</b> <b>Vitra</b>	1	
	<p>Modul</p>		
	<b>4.1.1.4.1</b> <b>K25 7HU M17.8/I-K-K-I-K-K-I-J</b> <b>Vitra</b>	1	<b>€ 1.761,34</b> <b>€ 1.761,34</b>
	<p>K25 Central ladder height 7HU depth 800 with glides Surface material basic dark (RAL9004) matt fine structure type M17</p>		




Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
	<b>4.1.1.4.2</b> <b>K25 Module cabinet w.hing.d.2HU D80 (VS)</b> <b>Vitra</b>	1	<b>€ 605,04</b> <b>€ 605,04</b>
<p>K25 Module, cabinet with hinged doors 2HU D80, top / bottom shelf melamine light grey, including assembly materials</p>			
	<b>4.1.1.4.2.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	4	<b>€ 36,13</b> <b>€ 144,52</b>
<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>			
	<b>4.1.1.4.3</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	3	<b>€ 97,48</b> <b>€ 292,44</b>
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>			
	<b>4.1.1.4.3.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	6	<b>€ 36,13</b> <b>€ 216,78</b>
<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>			
	<b>4.1.1.4.4</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	1	<b>€ 97,48</b> <b>€ 97,48</b>
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>			

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>4.1.1.4.4.1</b> <b>K25 tube axis 800 two-sided 90° PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800 two-sided 90° matt (RAL 9004)</p>	2	€ 39,50	€ 79,00
 <p><b>4.1.1.4.5</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b></p> <p>K25 suspension device for wooden shelves, graphite black RAL9011</p>	48	€ 3,36	€ 161,28
 <p><b>4.1.1.5</b> <b>K25 Module meeting table, W80 (VS)</b> <b>Vitra</b></p> <p>K25 Module meeting table, W80 standing height 1050mm tubes in colour basic dark including assembly materials</p>	1	€ 2.364,70	€ 2.364,70
 <p><b>4.1.1.5.1</b> <b>K25 7HU M35.8/I-K-K-I-I-I-I-J</b> <b>Vitra</b></p> <p>K25 Central ladder height 7HU depth 800 with glides Surface material basic dark (RAL9004) matt fine structure type M35</p>	1	€ 1.722,69	€ 1.722,69
 <p><b>4.1.1.5.2</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b></p> <p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>	5	€ 97,48	€ 487,40

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>4.1.1.5.2.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800, one-sided matt (RAL 9004)</p>	10	€ 36,13	€ 361,30
 <p><b>4.1.1.5.3</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b></p> <p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>	2	€ 97,48	€ 194,96
 <p><b>4.1.1.5.3.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800, one-sided matt (RAL 9004)</p>	2	€ 36,13	€ 72,26
 <p><b>4.1.1.5.4</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b></p> <p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>	1	€ 97,48	€ 97,48
 <p><b>4.1.1.5.4.1</b> <b>K25 tube axis 800 two-sided 90° PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800 two-sided 90° matt (RAL 9004)</p>	2	€ 39,50	€ 79,00
 <p><b>4.1.1.5.5</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b></p> <p>K25 suspension device for wooden shelves, graphite black RAL9011</p>	64	€ 3,36	€ 215,04

Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)	
	<b>4.1.1.6</b> <b>K25 Wardrobe W 800 x D 800 5HU FU17</b> <b>Vitra</b>	1	€ 1.826,89	€ 1.826,89
<p>K25 Wardrobe W800xD775 5HU in light oak veneer with oak veneer edge with protective varnish</p>				
	<b>4.1.1.6.1</b> <b>K25 7HU E13.8/E-I-I-0-0-0-F</b> <b>Vitra</b>	1	€ 1.019,33	€ 1.019,33
<p>K25 End ladder height 7HU depth 800 with glides Surface material basic dark (RAL9004) matt fine structure type E13</p>				
	<b>4.1.1.6.2</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	3	€ 97,48	€ 292,44
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>				
	<b>4.1.1.6.2.1</b> <b>K25 tube axis 800, one-sided PC30</b> <b>Vitra</b>	6	€ 36,13	€ 216,78
<p>K25 tube axis 800, one-sided matt (RAL 9004)</p>				
	<b>4.1.1.6.3</b> <b>K25 Shelf D800xW800 MEL74</b> <b>Vitra</b>	1	€ 97,48	€ 97,48
<p>K25 shelf axis D800xW800 8x connectors in melamine pastel grey U0074 FH with matching ABS lipping *** palletised *** Material must be certified TSCA-Title-VI.</p>				



Description	Quantity	Unit price (excl. VAT)	Total price (excl. VAT)
 <p><b>4.1.1.6.3.1</b> <b>K25 tube axis 800 two-sided 90° PC30</b> <b>Vitra</b></p> <p>K25 tube axis 800 two-sided 90° matt (RAL 9004)</p>	2	€ 39,50	€ 79,00
 <p><b>4.1.1.6.4</b> <b>K25 sus.ang.brack. for wood.shelves PC12</b> <b>Vitra</b></p> <p>K25 suspension device for wooden shelves, graphite black RAL9011</p>	32	€ 3,36	€ 107,52
 <p><b>4.1.1.7</b> <b>K25 Installation wrench PB30</b> <b>Vitra</b></p> <p>Kado installation wrench basic dark powder-coated</p>	1	€ 173,11	€ 173,11
<b>Intermediate total: Meeting Area</b>			<b>€ 28.154,11</b>
<b>Intermediate total: Floor 2</b>			<b>€ 28.154,11</b>
Sub Total			<b>€ 75.706,73</b>
Percent discount 1 (-10%)			<b>€ 7.570,67-</b>
Net Total			<b>€ 68.136,06</b>
Value Added Tax (19%)			<b>€ 12.945,85</b>
Total Price			<b>€ 81.081,91</b>

We hope that the offer meets your requirements and we look forward to working with you in the future.  
For questions and further information we are at your disposal at any time.